

More than **76 million** people are enrolled in Medicaid¹



Medicaid Members use the ED at **2X** the rate²



>50% of Medicaid spending is attributable to the highest-cost 5% of enrollees¹



Covers **48%** of children with special health care needs¹



Covers **45%** of non elderly adults with disabilities¹

HGS Population Health Management Solutions



Robust analytics drive precision targeting and identification of most impactable members



Proven condition-agnostic care management strategies to close care gaps



Most effective and economical staff composition of skilled resources



Up to 8:1 ROI

Meaningful improvements in HEDIS[®] measures



Address Social Determinants of Health



Integration of disparate resources and support



95%

success rate in sustained gap closure when we resolved food, housing and/or transportation insecurity

Services Customized for Medicaid Populations to Drive Results



Complete CMS Compliant HAs

- **>94%** HA compliance and Individualized Care Plan completion of **100%**
- Early risk identification to guide appropriate utilization



Improve Medication Adherence

- Identify members with low PDC for targeted compliance



Lower Readmission Rates

- Multi-disciplinary care team contacts member focusing on follow-up care needs post-discharge and medication reconciliation



Increase Visit Compliance

- **25%** improvement in visit adherence with one plan
- Focus on evidence-based risk reduction in chronic conditions



Engage More Members

- **75%** success rate in locating and engaging 'unable to find' members
- Multi-channel including in-person, telephone, app, text, IVR, email, and mailings



Perform Preventative Care Campaigns

- **47%** improvement in flu shot compliance following campaign for a highly vulnerable population

HEDIS[®] The Healthcare Effectiveness Data and Information Set (HEDIS[®]) is a registered trademark of the National Committee for Quality Assurance (NCQA).

¹Kaiser Family Foundation, April 2018

²CMS, "Reducing Nonurgent Use of Emergency Departments and Improving Appropriate Care in Appropriate Settings", 2014.

Note: AxisPoint Health has received NCQA Case Management Accreditation and NCQA Disease Management Accreditation. AxisPoint Health was wholly acquired by HGS in April 2018 and the accredited processes remain intact.