

April 03, 2018

**BSE Limited**  
Corporate Relation Dept.  
P. J. Towers, Dalal Street  
Mumbai 400 001.  
**Scrip Code : 532859**

**National Stock Exchange of India Ltd.**  
"Exchange Plaza",  
Bandra Kurla Complex, Bandra (E)  
Mumbai - 400 051.  
**Symbol : HGS**

Dear Sirs,

**Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015**

We have vide our letter dated March 28, 2018 informed that HGS Population Health LLC, USA, a subsidiary of the Company has entered into definitive agreement to acquire CMH Services Subsidiary LLC, USA, operating under the trade name of AxisPoint Health, a leading population health management company and that the said transaction was expected to be closed within next 15 days (indicated in the annexure to the said letter).

This is to inform that today the said transaction has been completed.

Attached is the Press Release being issued on this matter.

Thanking you,

Yours truly,  
For Hinduja Global Solutions Limited

  
**Makarand Dewal**  
Company Secretary

Encl : a/a.

## HGS closes acquisition of AxisPoint Health

*Acquisition to strengthen Healthcare portfolio with new capabilities in Clinical Services segment*

**Bangalore, India, April 3, 2018:** Hinduja Global Solutions Limited ([HGS](#)) (Listed on NSE & BSE, India), announced that its subsidiary, HGS Population Health LLC, USA, has today completed the acquisition of CMH Services Subsidiary LLC, USA, operating under the trade name of [AxisPoint Health](#), a leading population health management company.

AxisPoint Health offers industry-leading care management, nurse advice line and analytics services, including [CarePoint](#), [GuidePoint](#) and [Analytix](#). The company has around 400 employees including over 280 US registered nurses in the US providing condition and case management programs, a 24/7 nurse advice line, and powerful tools for member identification, stratification and reporting. HGS gains access to over 20 new clients across leading commercial plans, Blues plans and state Medicaid programs.

The newly-added portfolio of services opens up an addressable market opportunity of US\$ 3 billion for HGS. The acquisition of AxisPoint Health's services will allow HGS to further strengthen its offerings.

### **About Hinduja Global Solutions (HGS):**

A global leader in business process management (BPM) and optimizing the customer experience lifecycle, HGS is helping make its clients more competitive every day. HGS combines technology-powered services in automation, analytics and digital with domain expertise focusing on back office processing, contact centers and HRO solutions to deliver transformational impact to clients. Part of the multi-billion dollar conglomerate Hinduja Group, HGS takes a true "globally local" approach, with over 46,000 employees across 69 delivery centers in seven countries making a difference to some of the world's leading brands across nine key verticals. For the year ended 31st March 2017, HGS had revenues of Rs. 3,711 crore (US\$ 555 million).

Log in to <https://www.teamhgs.com/> to know how we can help make you more competitive.

### **About AxisPoint Health:**

AxisPoint Health is a population health management company that combines innovative technology with outstanding care management services to reduce costs, improve outcomes and boost consumer satisfaction – the Triple Aim of healthcare. We make a difference in people's lives by effectively engaging them to improve their health. Our expert care teams leverage predictive analytics, innovative condition and case management programs, and consumer engagement technology to guide, impact and personalize the care experience. We believe that consumers are people, not just conditions.

For more information visit [www.axispointhealth.com](http://www.axispointhealth.com).

**Media contacts:**

**For Hinduja Global Solutions**

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**For AxisPoint Health**

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